

Testimonials

“I was fortunate to work with David on my team for the last 2 years. As a consultant, David combines deep knowledge and understanding of business process, intuitive people skills and a customer-centric orientation. This combination of skills enables him to make creative yet practical process improvement recommendations. David's strong people skills also make him a great facilitator and project leader.”

- *Betsey Klock, Dir of Commercial Systems, Comcast*

“David is an extremely intuitive and talented business advisor. His abilities regarding implementation methodologies for major software initiatives are unrivaled. I have relied on David's counsel on many occasions while building my business and he is always on the money and has never let me down.”

- *Steven Foster, President, Business Controls, Inc. and President, Colorado Technology Association*

“David is a phenomenal business process analyst who strikes just the right balance between the big picture and the detail of the processes on which he is focused. His knowledge of both business and people allow him to make process improvement recommendations that are practical, creative, and absolutely right on the money. David has been a true pleasure to work with.” *October 22, 2006*

- *Andi Blackwell, Director, Solutions, The Spitfire Group*

“David is truly a leader when it comes to work in the area of process strategy and management consulting. He made an immediate, positive impact upon starting our project at Comcast, working on a complex program with tight timetables. David has shown great leadership and a collaborative communication style that has been very effective in hitting his deliverables and gaining the clients trust. David's personal commitment and professionalism have been key contributors to the success of this project and I certainly look forward to working with him in the future.”

- *Craig Venable, Vice President, TMNG*

“David was instrumental in gathering and accurately documenting our business requirements for some of our technical processes for purposes of automation. His ability to quickly understand our business needs and even uncover a few we had missed has positioned us for a speedy development and implementation timeline.”

- *Patti Lewis, Vice President, Service Delivery, Charter Communications*



"I have had the pleasure of working with David on two separate long-term projects at Comcast. He is a seasoned, energetic leader with proven experience managing complex projects, day-to-day operations and strategic initiatives. He is performance-focused manager whose work has exceeding expectations at all levels of the organization. David has continuously demonstrated expertise in business process analysis, product life cycle management, change management and organizational development. Proven management skills including: process development and implementation, and strategic planning." *May 4, 2011*

- *Anne Tirabassi, Senior Director, Business Services, Comcast*

"David headed up the greenfield development of WildBlue's backoffice OSS for subscriber management and service and vendor billing. He had an uncanny knowledge of the OSS space for service providers, and was instrumental in defining the entire OSS model and evaluating and selecting vendors to supply these systems. David is one of the best resources I have ever managed, always had the big picture hat on, strong business sense coupled with an acute technical understanding of this space. David would be my first choice when hiring for any position like this, and he is always on my short list of people to call to join my future team. He was a pleasure to work with and was well respected by the entire executive team."

- *Dave Bukovinsky, Director, Software Solutions, Thomson Reuters*

"David is a very detail-oriented manager and analyst. Once David is given a task or project he runs with it. He is very self reliant and the quality of his work is outstanding. Besides his great work and work ethic, he is a lot of fun to have as part of any team." *May 6, 2008*

- *Tammy Fenstermaker, Senior Manager, Software Engineering, Charter Communications*

"David and I worked together conducting focus groups for the beginning of a large technology initiative. I was impressed with David's ability to masterfully facilitate the discussions to ensure that small details were tied to our larger strategic themes without missing a beat. David was also able to build a culture where all felt valued and willing to provide honest and valuable feedback. I have been able to use some of David's practices for other focus groups with success and 'imitation is the best form of flattery'!"

- *Tracy DiPallo, Sr. Manager, Desktop Operations, Comcast Business Class*

"David's intimate knowledge of the OSS/BSS and players in the field allowed him to customize a solution to meet the Telesat requirements. All the work was professionally done and on schedule."

- *Abdul Lakhani P. Eng., Sr. Broadband Architecture Specialist, Telesat Canada*



“David is a high caliber consultant who delivers an excellent work product in a highly professional manner. David also fosters great working relationships with the individuals who he interacts with.”

- *Kevin Morris, Director, Platform Product Management, Bazaarvoice*

“We have enjoyed working with David on multiple business process projects and recommend his work!”

- *Mark Richtermeyer, President and CEO, The Spitfire Group*

